



NEIL DUTTA

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Monday, February 5, 2024

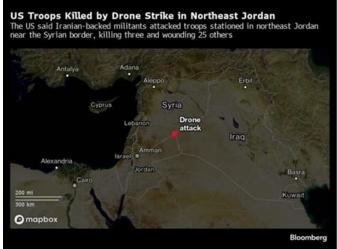
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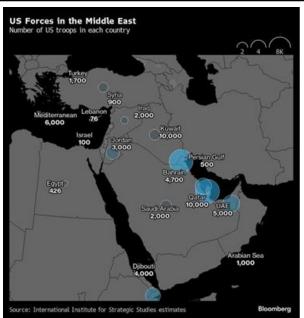
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Steve Pavlick: Washington Policy





- Middle East conflict is spreading.
- Netanyahu not aligned with Biden.
 - New leaders for 2-state solution.
- Houthis continuing attack on ships.
 - U.S. warships escalates.
 - Insurance and expanded routes.
 - Impact to just-in-time.
- Telegraphing targets.
 - Iran uses proxies b/c it doesn't want a direct confrontation.
- Biden must reassemble 2020 coalition.
 - Arab population in MI.
 - Younger progressives sympathetic towards Palestinians.
 - LNG pause in PA/OH.



Steve Pavlick: Washington Policy

Bipartisan Tax Package Costs Would Be Offset by ERTC Changes

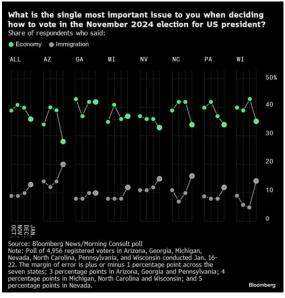
Tax Provision	Revenue Effect
Child tax credit	-\$33.5B
Business tax incentives	-32.8
Low-income housing credits	-6.3
Disaster relief	-4.9
1099-NEC and 1099-MISC reporting	-1.5
ERTC changes and enforcement	+78.6
Note: Revenue estimates reflect net effects from fiscal 2024 through 2033. Source: Joint Committee on Taxation	Bloomberg Government

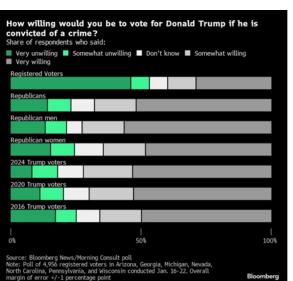


- Groundhog Day on supplemental.
 - Border provisions were included originally to improve prospects.
 - House Rs influence Senate Rs.
 - Senate could pass and wait for an "event" to change House.
- House passed \$78B tax bill.
 - 169Rs not enough to pressure.
 - Trump has been silent so far.
 - Senate Rs want "changes."
- Senate out for two weeks.
 - Standalone means amendments.
- Hard to attach to March 1st or March 8th spending bills.



Steve Pavlick: Washington Policy





- Pollster assumptions on electorate.
 - Understated Trump in '16 and '20.
- Battleground polls are better indictors than national polls b/c of EC.
 - Trump consistent lead within margin of error.
- Ds rallying around Biden on economy.
 - Immigration is rising as an issue.
- Trump conviction could alter the trajectory of race.
 - Harvard Harris poll showed 10point swing.
 - Others don't matter as much.
- RFK Jr. flirting with Libertarians.
 - Would improve ballot access.



Neil Dutta: Economics

1. Drivers of growth

- a) Manufacturing activity to pick-up
 - Inventories need to be replenished
 - Global growth perking up
- b) Housing activity is improving
 - Housing sensitive jobs accelerate
- c) Corporate profits are picking up
 - Firms are restructuring
 - Stronger productivity helping
 - Profits equal prices less unit labor and unit non-labor costs

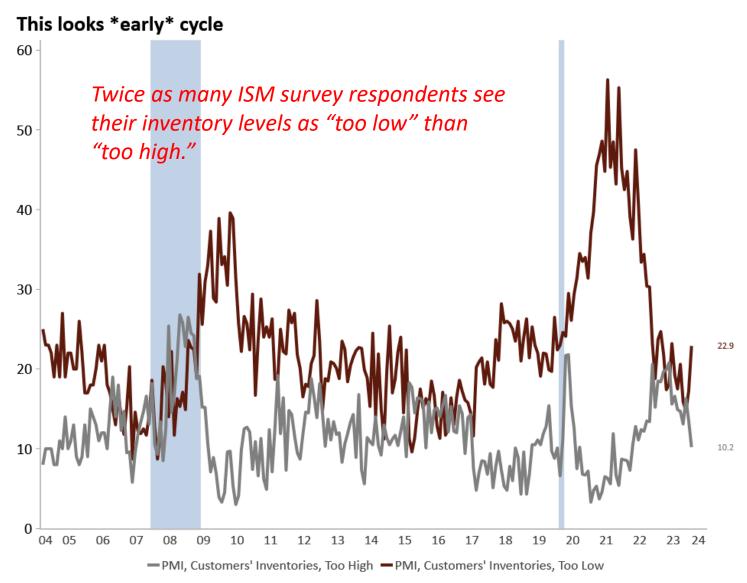
2. Jobs report recap

- a) Weather likely messed with the data
 - Jobs up but workweek down
 - Wage growth overstated as a result
- b) Focus on the big picture
 - Aggregate hours will likely come up somewhat
 - Aggregate incomes growing faster than prices
 - Breadth of employment advancing
 - No Sahm Rule trigger

3. Watch CPI revisions on Friday



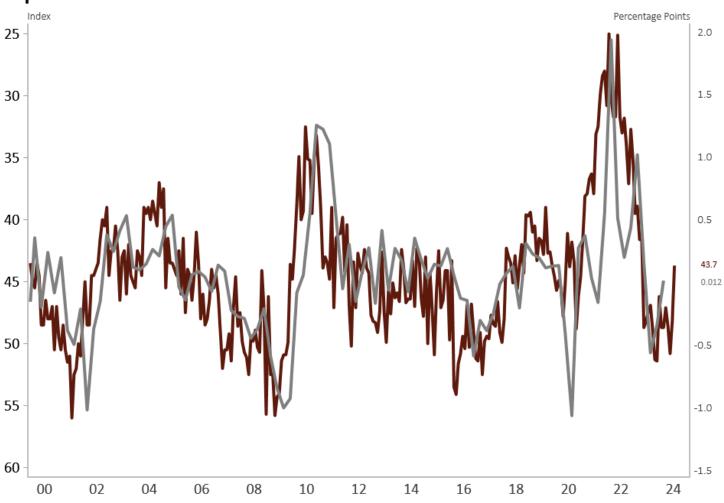
Inventories are too low





This is why factory output will climb

Expect inventories to add to GDP



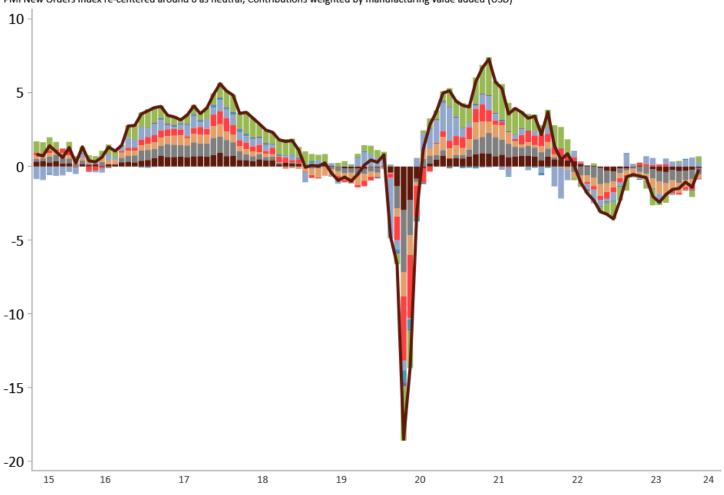
- Gross Private Domestic Investment, Change in Private Inventories, Total, SA, AR (Right axis) [m.a. 6 quarters, lead 4 obs]
- United States, Business Surveys, ISM, Report on Business, Manufacturing, PMI, Customers' Inventories, Index (Left axis)



Global growth is picking up

New orders picking up globally



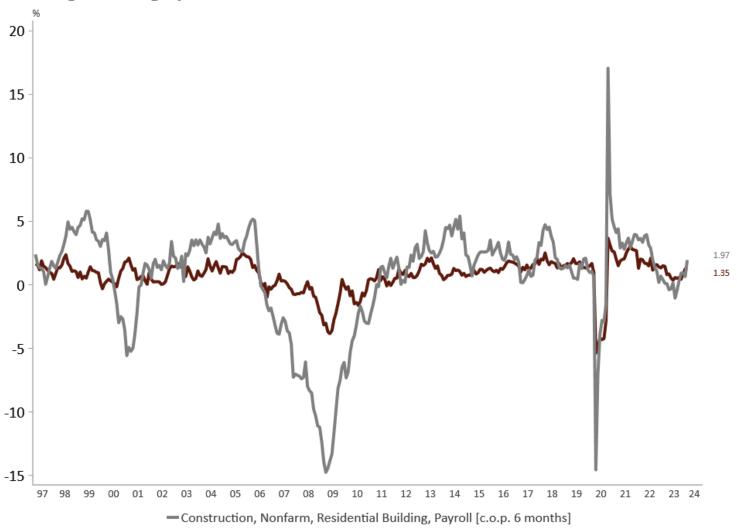


 [─] World: -0.21 ■ US: 0.40 ■ Other North America: -0.04 ■ Latin America: 0.03 ■ China: 0.26 ■ Other APAC: -0.03 ■ Germany: -0.26
■ Other EMEA: -0.45 ■ Other (+ Residual): -0.10



More transactions, more construction

Housing is ticking up

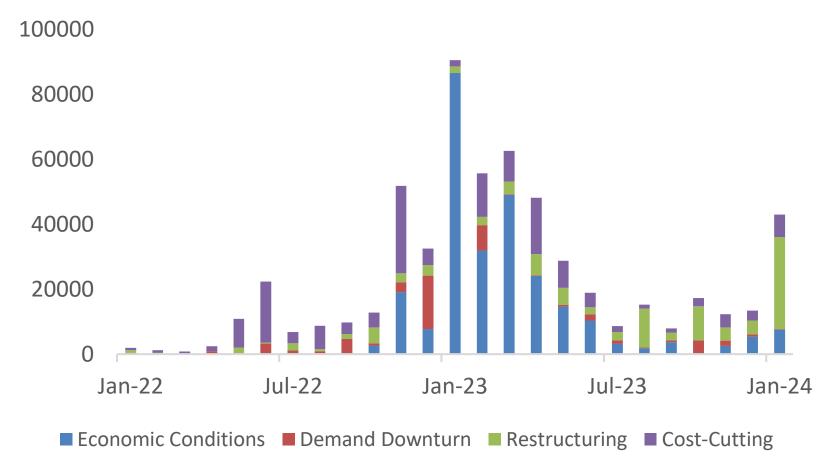


Financial Activities, Nonfarm, Real Estate, Payroll [c.o.p. 6 months]



Firms are restructuring

This rise in layoff announcements is not about an economic slump Layoff Announcements

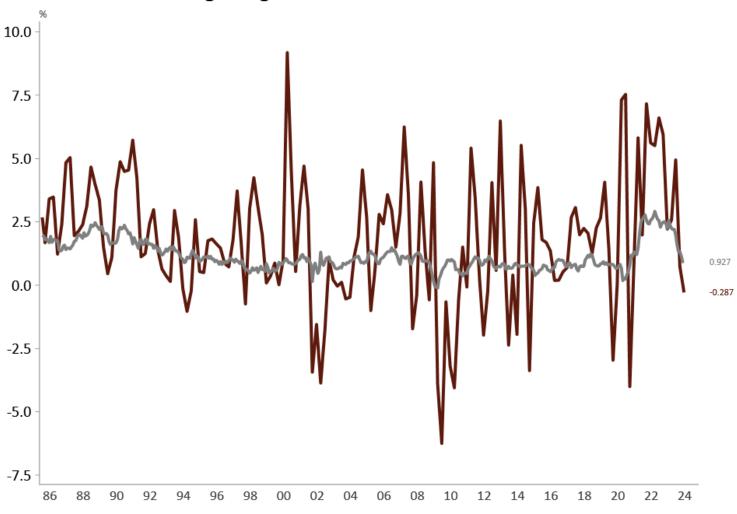


Source: Renaissance Macro Research, Haver Analytics



Unit labor costs fall

Core inflation softening alongside unit labor costs

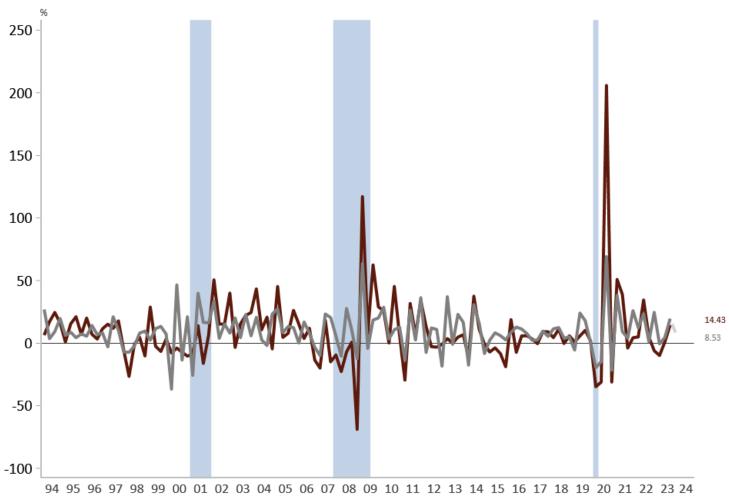


- Personal Consumption Expenditures, Excluding Food & Energy [c.o.p. 6 months]
- Productivity, Costs & Hours Worked, Labor Productivity & Costs, Nonfarm Business, Unit Labor Costs [a.r. 2 quarters]



Remember: Profits are an identity

Corporate profits climbing



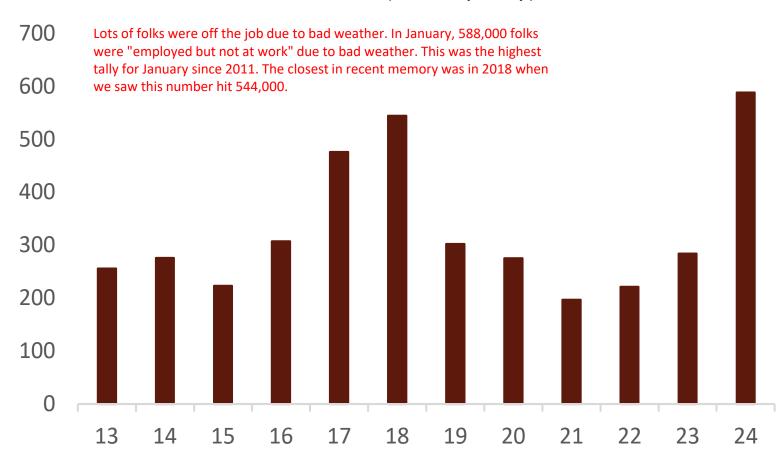
Model using unit labor costs, unit non-labor costs, and price deflator [a.r. 1 quarter, predicted]

—— United States, Corporate Profits, Before Tax, With Inventory Valuation & Capital Consumption Adjustments, Total, SA, AR,...



A weather report!

Lots of folks were off the job in January relative to normal Not at Work Due to Bad Weather (January only)

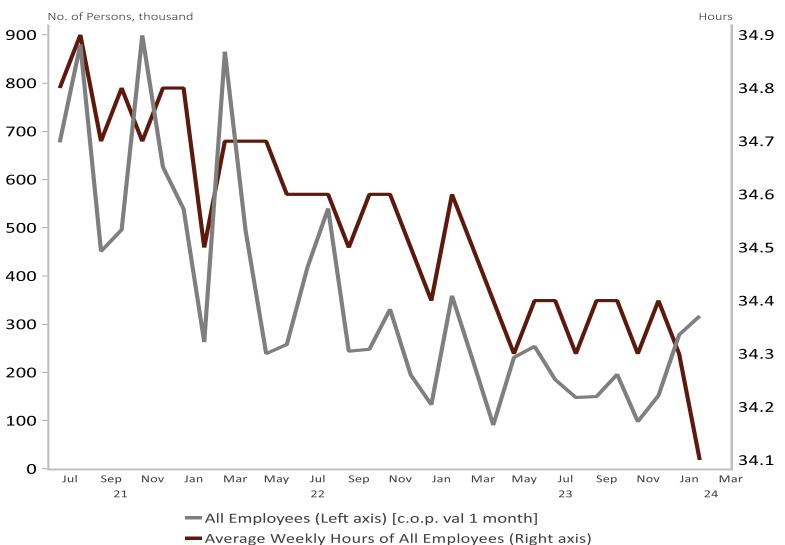


Source: Renaissance Macro Research, Haver Analytics



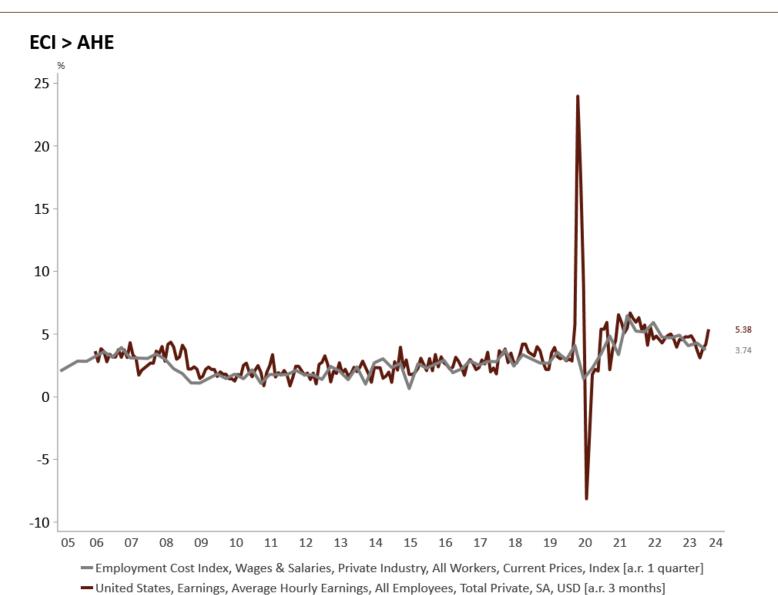
A bit unusual

Jobs and hours at odds



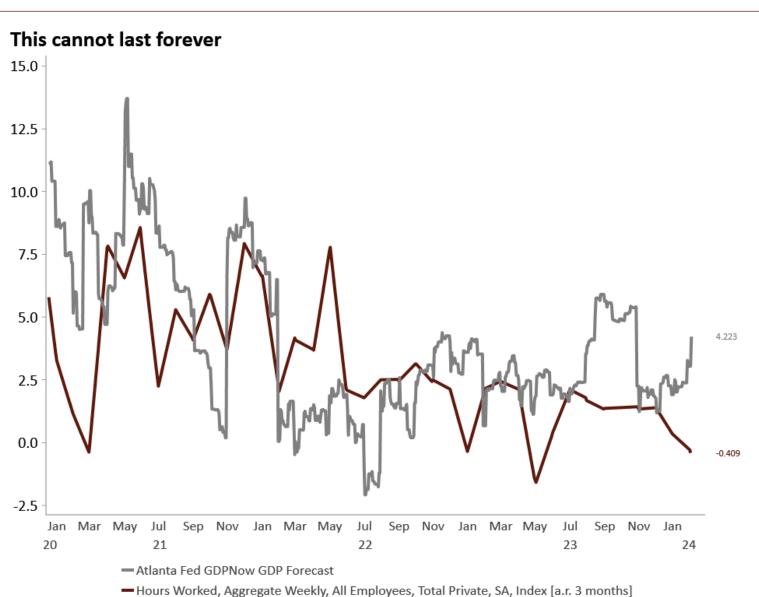


Wage growth is probably not accelerating sharply



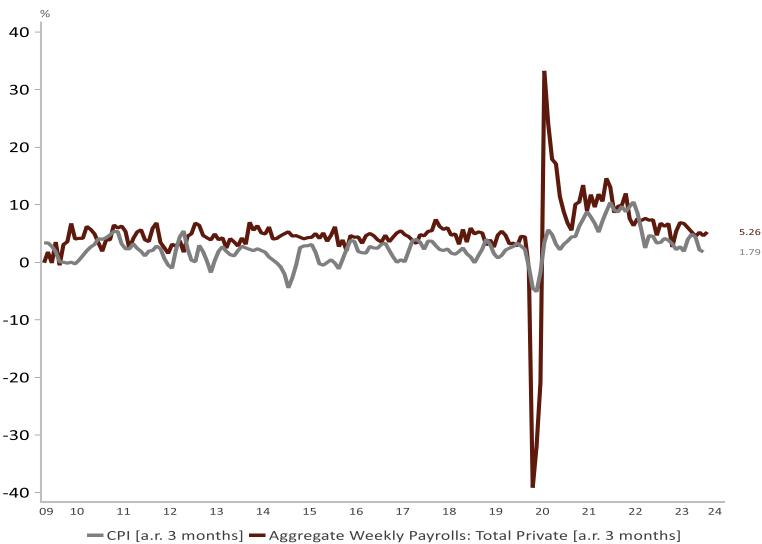


Something will have to give here



This is what matters

Real incomes are rising due to modest CPI growth



RIP: "Jobs breadth"

Employment breadth, a worry in previous months, was strong

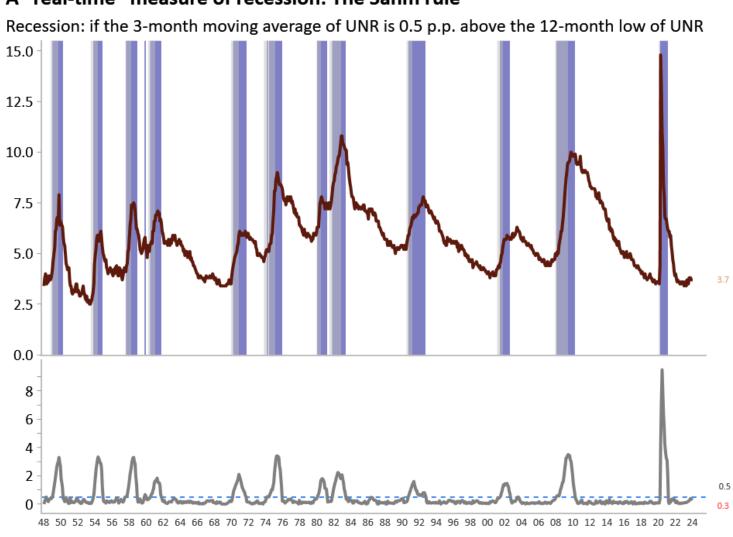


- ISM Manufacturing PMI, Index
- Employment, Payroll, Manufacturing, Total, Nonfarm, Payroll (1-Month Span Diffusion Index), SA



Recession trigger not signaled

A "real-time" measure of recession: The Sahm rule





Howard Mason: NYCB Not Systemic: 30-89 Day Delinquency Rates

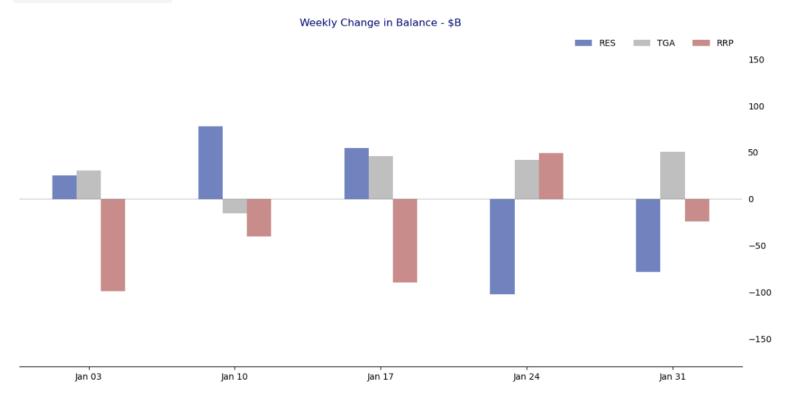
(dollars in millions)	Decemb	er 31, 2023	September 30, 2023		December 31, 2022	
Loans 30 to 89 Days Past Due:						-
Multi-family	\$	121	\$	60	\$	34
Commercial real estate		28		26		2
One-to-four family first mortgage		40		19		21
Acquisition, development, and construction		2		1		_
Commercial and industrial		37		43		2
Other loans		22		20		11
Total loans 30 to 89 days past due	\$	250	\$	169	\$	70



Liquidity: RRP Run-Off Resumes After Year-End

\$t	soma	tga	res	rrp
Jan 03	7.19	0.74	3.46	0.72
Jan 10	7.19	0.73	3.54	0.68
Jan 17	7.16	0.77	3.59	0.59
Jan 24	7.15	0.82	3.49	0.64
Jan 31	7.11	0.87	3.41	0.62

'The manager expected that private-market repo rates would likely remain above the rate offered at the ON RRP facility, which should continue to induce a reduction in usage of the facility.' FOMC Minutes, Dec 12-13

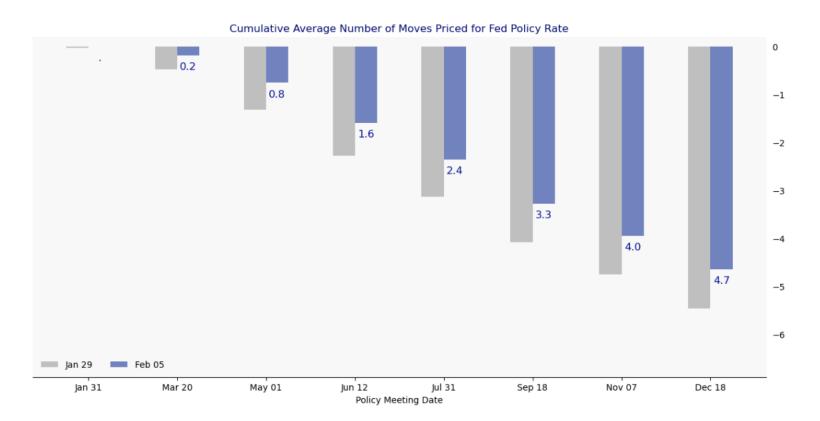




... But Significant Easing Beginning May

'We're aware of the risk that we would hang on [to restrictive policy] too long ... we're very focused on not making that mistake.' Chair Powell, Dec 13

'Several [FOMC Participants] also observed that circumstances might warrant keeping the target range at its current value for longer than they currently anticipated.' FOMC Minutes, Dec 12-13

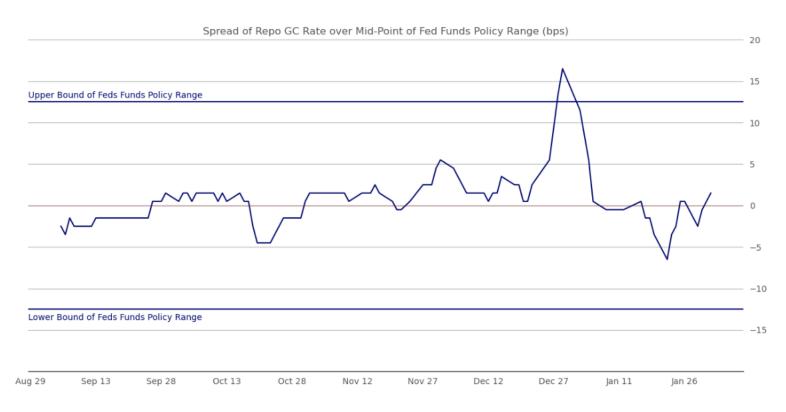




Liquidity and Timing of Slowing QT

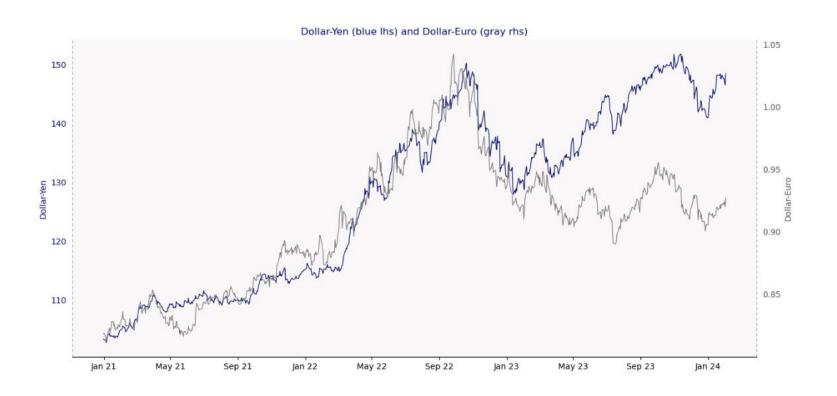
'Several participants remarked that the Committee's balance sheet plans indicated that it would slow and then stop the decline in the size of the balance sheet when reserve balances are somewhat above the level judged consistent with ample reserves' FOMC Minutes, Dec 12-13

'We should slow the pace of runoff as ON RRP balances approach a low level. Normalizing the balance sheet more slowly can help get to a more efficient balance sheet in the long run by smoothing redistribution and reducing the likelihood that we'd have to stop prematurely.' Dallas Fed President Lorie Logan, Jan 6



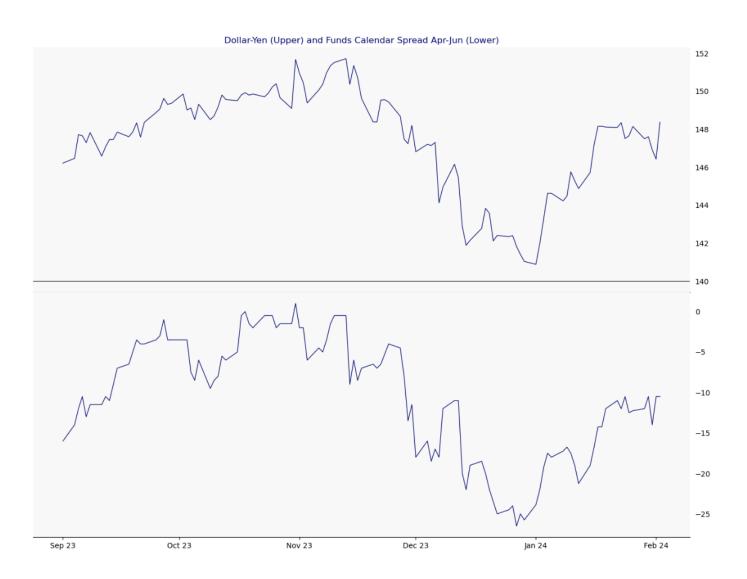


Expect Dollar-Yen to Weaken





Dollar-Yen Has Been Driven by Dollar Rates ...

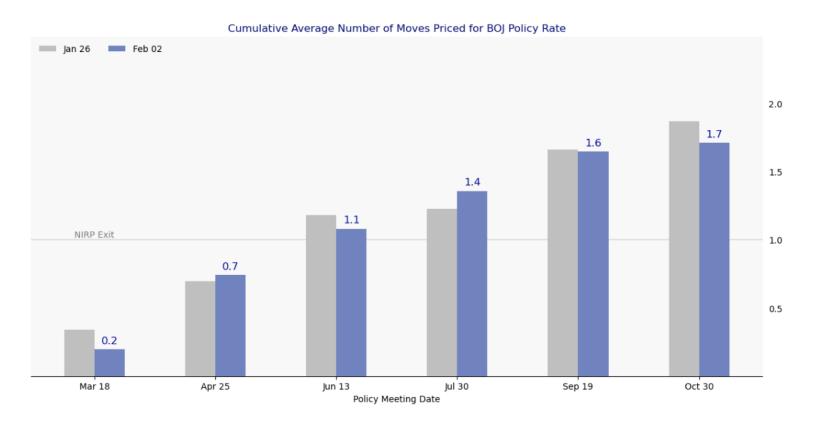




BOJ: Governor Ueda Tends Hawkish

"If the virtuous cycle between wages and prices intensifies and the likelihood of achieving our price target in a sustainable and stable manner rises sufficiently, we will likely consider changing policy." Governor Ueda, Dec 24

"It's hard to see the BOJ change policy as quickly as markets expect, such as in January or April, when taking into account the (dovish) comments of each board member and the government's assessment of the economy," Takako Masai, Former BoJ Board Member, Dec 25

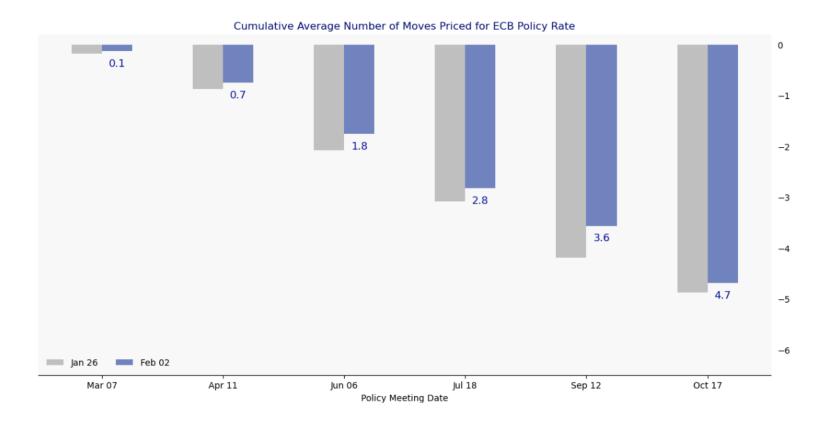




ECB: President Lagarde Tends Cautious

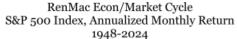
'Some people argue that we are overshooting ... I think the risk would be if we went too fast [with easing] and had to come back to more tightening.' President Lagarde, Jan 17

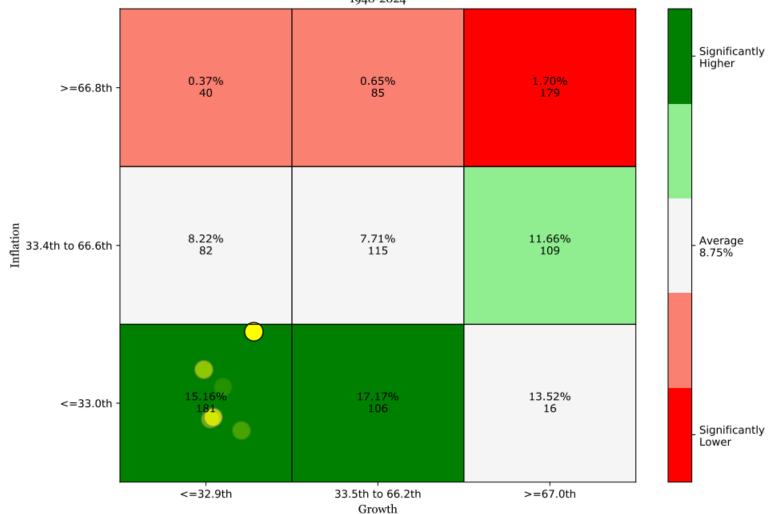
'We need to have patience before we get into an easing cycle to make sure that wage costs aren't translating into sustained price pressure [but rather being absorbed through profit margins]' GC Member, Vujcic, Feb 4





Market Cycle Clock Crept Higher

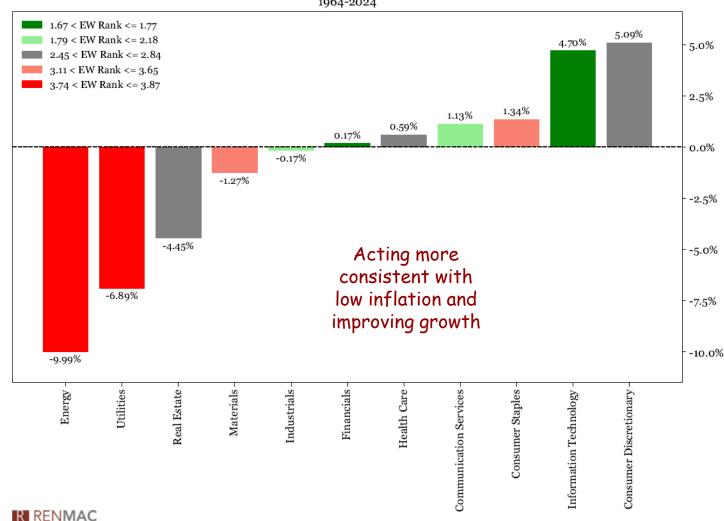






RENMAC Sector Performance Mixed

RenMac Econ/Market Cycle S&P 500 Sectors Annualized Monthly EW Excess Returns Growth: <=32.9th, Inflation: <=33.0th 1964-2024



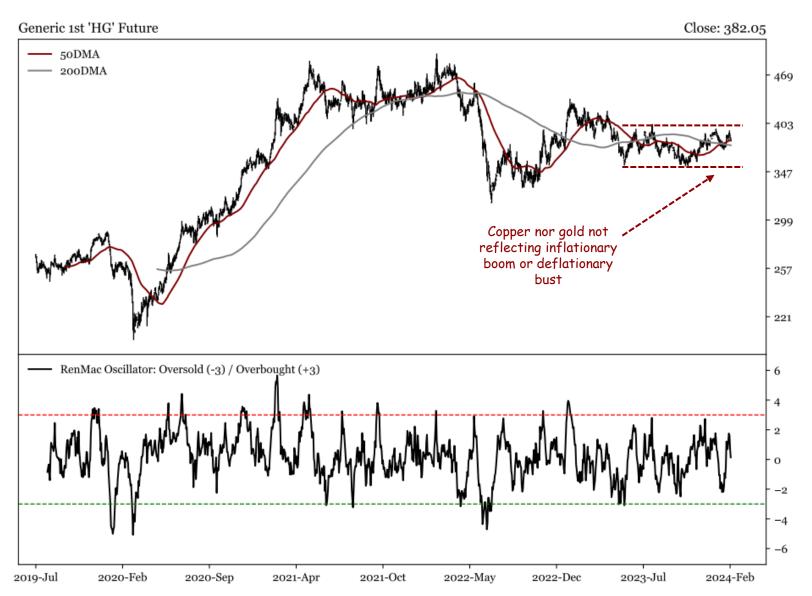


Yields Jumped on Payrolls





Metals Showed Little Concern





New High in Russell 3000



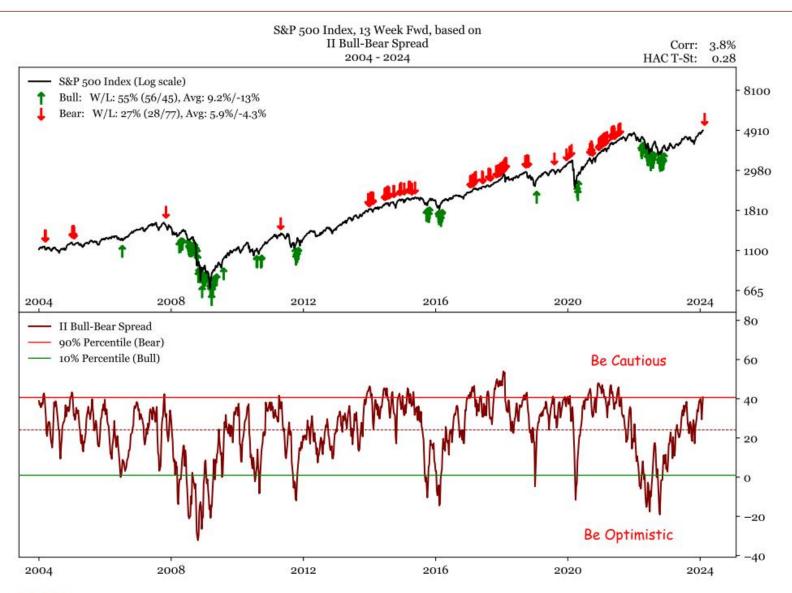


IAC S. Korea Close to Breakout



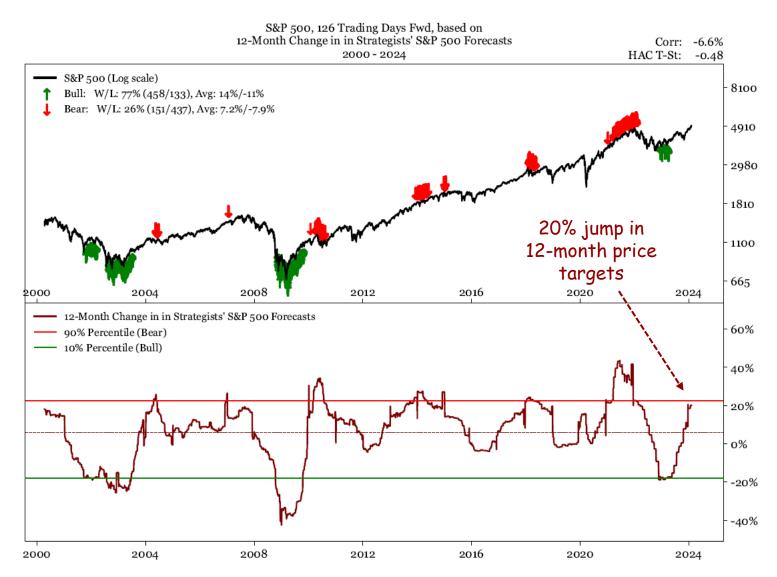


Bull/Bear Starting to Show Excess





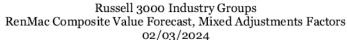
Strategists Starting to Capitulate

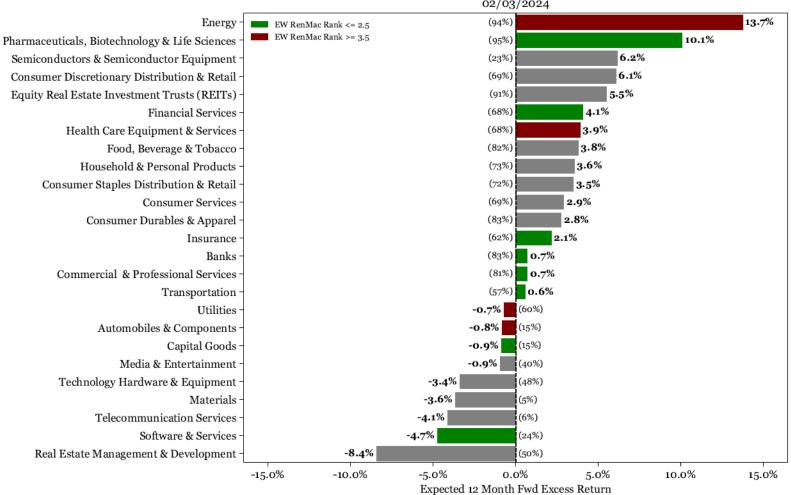






Energy Trends Negative









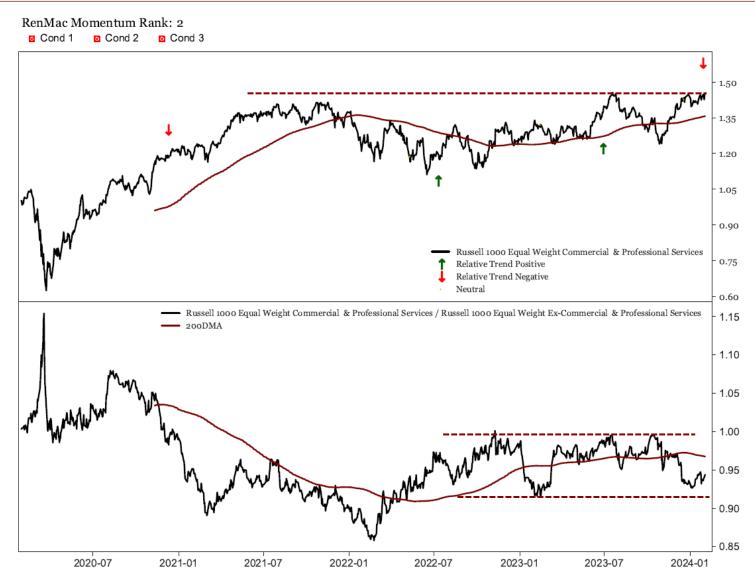
E&P Turned Negative







Industrial Industry Weakening







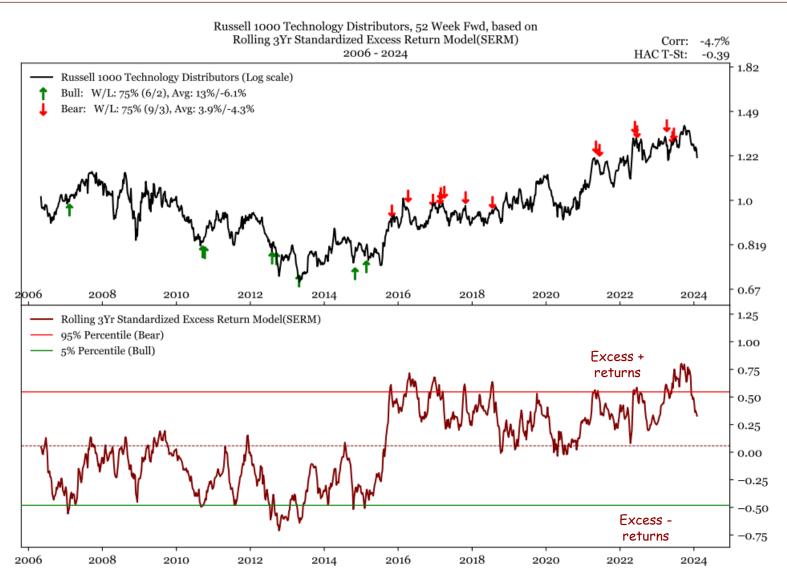
Technology Distributors Weakening







Vulnerable w/ SERM Extreme





MAC Office REITs Improving







Food Distributors Breakingout





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